



Job Description: Country Manager

Location: London

We are looking for an experienced business leader to lead and grow Too Good To Go in the UK.

As our new Country Manager, you will be responsible for expanding our current business in the UK and getting many more restaurants, hotels and supermarkets to join our movement against food waste.

Responsibilities

- Develop the strategy for UK
- Hire the right team to grow our business
- Drive sales and business development in the UK
- Work with the global marketing & PR team to increase awareness of Too Good To Go and adoption of app among end users

The ideal candidate

- Great leader who knows how to motivate a team
- Fantastic at executing and getting things done
- 5+ years of experience in sales and people management
- Strong communication skills
- High-energy, honest, efficient and result-oriented working style
- Previous experience working in International organizations
- Previous experience in tech and fast growing companies is a strong plus

What we offer

- Competitive compensation package, based on experience
- A challenging position with lots of room for growth and support for personal and professional development
- An international environment, with colleagues from seven countries (and counting)
- Be part of a very promising start-ups with a team of intelligent, international coworkers all on a mission to reduce food waste globally

A mission: we're determined on having fun while succeeding with a start-up that serves a great purpose

Interested?

Now that we have caught your attention, it is time for you to catch ours.

Please apply here (<https://podio.com/webforms/18067915/1213704>) and make sure to include your English resume and a simple 1-page cover letter where you tell us why you are the right fit for us.

All applications are continuously evaluated. If you have any questions regarding the position, please contact people@toogoodtogo.com.